

2025

**SPORTS MANAGEMENT****Course : EC-402****Full Marks : 70***The figures in the margin indicate full marks.**Candidates are required to give their answers in their own words as far as practicable.*

1. What are the essential skills of Sports Management? Write the importance of Sports Management. 5+10  

**Or**

What is the nature of Sports Management? Write the various steps and principles of Sports Management. 5+10
2. Define the term Leadership. Discuss leadership style and leadership qualities. 5+10  

**Or**

Write the qualities and preparation of an administrative leader. 6+9
3. Write down the steps of Planning. Discuss the various factors which need to be considered in Planning in Sports Management. 5+10  

**Or**

Briefly discuss the Organization process of Annual Athletic Meet in a college. 15
4. Write notes on (**any two**) : 7½×2
  - (a) Importance of Financial Management
  - (b) Preparation of a Good Budget
  - (c) Principles of Budgeting
  - (d) Importance of setting realistic goal in Budget.
5. Answer the following MCQs by choosing the right option from the given alternatives for each question and writing it down on your answer script (**any ten**) : 1×10
  - (a) Management deals with
    - (i) internal environment
    - (ii) external environment
    - (iii) both internal and external environment
    - (iv) none of the above.

**Please Turn Over****(2040)**

- (b) Management functions include
- (i) planning and organizing
  - (ii) directing
  - (iii) controlling
  - (iv) All of these.
- (c) Deciding the future course of action is a part of
- (i) organizing
  - (ii) directing
  - (iii) planning
  - (iv) controlling.
- (d) Managerial Skills involves
- (i) Technical Skills
  - (ii) Human Skills
  - (iii) Conceptual Skills
  - (iv) All of these.
- (e) Choose the correct sequence of steps for managing a sports programme efficiently :
- (i) Directing, Planning, Budgeting, Staffing
  - (ii) Planning, Budgeting, Staffing, Directing
  - (iii) Budgeting, Directing, Planning, Staffing
  - (iv) Staffing, Budgeting, Directing, Planning.
- (f) Leading is an important function of management, which involves
- (i) Directing, Motivating and Monitoring
  - (ii) Motivating, Role modeling and Resource generation
  - (iii) Role modeling, Recruiting and Goal setting
  - (iv) Monitoring, Recruiting and Motivating.
- (g) The first step in the planning process is
- (i) determination of objectives
  - (ii) resource mobilization
  - (iii) constraints identification
  - (iv) None of these.
- (h) A budget may be
- (i) provisional
  - (ii) tentative
  - (iii) final
  - (iv) Any of these.
- (i) Which one of the following is not included in 4 M of Management?
- (i) Material
  - (ii) Money
  - (iii) Men
  - (iv) Maintenance.
- (j) Arranging sub-committee meetings to hold a competition is a function of
- (i) post-meet work
  - (ii) during meet work
  - (iii) pre-meets work
  - (iv) None of these.

(k) Which of the following is not included in the structure of basic sports management?

- (i) Tournaments
- (ii) Teams
- (iii) Clubs
- (iv) League.

(l) Which of the following is/are the function(s) of sports management?

A. Planning for sports

B. Organizing sports

- (i) Only A
  - (ii) Only B
  - (iii) Both A and B
  - (iv) Neither A nor B.
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